## SUMMARY INDIVIDUAL DISCLOSURE REPORT (SIDR)

07/01/2016 thru 06/30/2017 Print Date: 10/11/2018

(Using Data AUDITED by OSHPD) Days in Report: 365

CHILDREN'S HOSPITAL AND RESEARCH CENTER AT OAKLAND

747 52ND STREET

Facility No.: 106010776

RPE Date: 6/30/2017

Phone: (510) 428-3000

Owner: CHILDREN'S HOSPITAL & RESEARCH CENTER OAKLAND

HSA: 05 - East Bay

OAKLAND, CA 946091809 Related to Other Facilities:

County: Alameda

HFPA: 0417 Parent Organization: Type of Control: Non-Profit Corp

Type of Care: Childrens

LICENSED BEDS*		AVAILABLE BEDS		EMERGENCY SERVICES		
Intensive	59	Intensive	46	Emergency Room	X	
Acute	131	Acute	96	Trauma Center Designation	1	
Long-Term		Long-Term		Observation	X	
Other		Other		Orthopedic	X	
Total	190	Total	142	Psychiatric	X	
Occupancy Rate	67.79%	Occupancy Rate	90.7%	Helicopter	X	
* Excluding beds in suspense		No. Bassinets				

FINANCIAL AND UTILIZATION DATA BY PAYER	TOTAL	MEDICARE TRADITIONAL	MEDICARE MANAGED CARE	MEDI-CAL TRADITIONAL
Patient (Census) Days	47,014	189		27,084
Hospital Discharges (Excluding Nursery)	9,545	32		4,482
Average Length of Stay (Incl. L-T Care)	4.9	5.9		6.0
Average Length of Stay (Excl. L-T Care)	4.9	5.9		6.0
Outpatient Visits (Incl. ER Visits)	238,625	3,549		67,754
Outpatient Emergency Services Visits	39,941	96		4,873
Gross Inpatient Revenue	\$768,010,724	\$2,626,032		\$413,048,039
Gross Outpatient Revenue	\$546,007,122	\$6,627,797		\$144,495,614
Deductions from Revenue	\$771,992,448	\$6,146,897		\$374,500,262
Net Inpatient Revenue	\$307,171,211	\$604,009		\$135,605,012
Net Outpatient Revenue	\$234,854,187	\$2,502,923		\$47,438,379
Net Inpatient Revenue per Day	\$6,534	\$3,196		\$5,007
Net Inpatient Revenue per Discharge	\$32,181	\$18,875		\$30,255
Net Outpatient Revenue per Visit	\$984	\$705		\$700
Adjusted Patient Days	80,438			
Net Revenue per Adj Patient Day	\$6,738			
Purchased Inpatient Days				

FINANCIAL AND UTILIZATION DATA BY PAYER	MEDI-CAL MANAGED CARE	COUNTY INDIGENT TRADITIONAL	COUNTY INDIGENT MANAGED CARE	THIRD PARTY TRADITIONAL
Patient (Census) Days	6,570			486
Hospital Discharges (Excluding Nursery)	2,253			102
Average Length of Stay (Incl. L-T Care)	2.9			4.8
Average Length of Stay (Excl. L-T Care)	2.9			4.8
Outpatient Visits (Incl. ER Visits)	107,551			1,268
Outpatient Emergency Services Visits	26,093			197
Gross Inpatient Revenue	\$121,277,372			\$8,246,552
Gross Outpatient Revenue	\$203,187,962			\$5,662,833
Deductions from Revenue	\$182,335,676			\$9,086,327
Net Inpatient Revenue	\$53,124,663			\$2,805,821
Net Outpatient Revenue	\$89,004,995			\$2,017,237
Net Inpatient Revenue per Day	\$8,086			\$5,773
Net Inpatient Revenue per Discharge	\$23,580			\$27,508
Net Outpatient Revenue per Visit	\$828			\$1,591
Adjusted Patient Days Net Revenue per Adj Patient Day Purchased Inpatient Days				

FINANCIAL AND UTILIZATION DATA BY PAYER	THIRD PARTY MANAGED CARE	OTHER INDIGENT	OTHER PAYERS
Patient (Census) Days	12,362	198	125
Hospital Discharges (Excluding Nursery)	2,584	57	35
Average Length of Stay (Incl. L-T Care)	4.8	3.5	3.6
Average Length of Stay (Excl. L-T Care)	4.8	3.5	3.6
Outpatient Visits (Incl. ER Visits)	55,748	1,658	1,097
Outpatient Emergency Services Visits	7,250	877	555
Gross Inpatient Revenue	\$219,363,385	\$2,113,114	\$1,336,230
Gross Outpatient Revenue	\$177,344,383	\$5,299,300	\$3,389,233
Deductions from Revenue	\$189,133,186	\$7,412,410	\$3,377,690
Net Inpatient Revenue	\$114,780,366		\$251,340
Net Outpatient Revenue	\$92,794,216	\$4	\$1,096,433
Net Inpatient Revenue per Day	\$9,285		\$2,011
Net Inpatient Revenue per Discharge	\$44,420		\$7,181
Net Outpatient Revenue per Visit	\$1,665	\$0	\$999
Adjusted Patient Days			
Not Povonuo por Adi Pationt Day			

Net Revenue per Adj Patient Day Purchased Inpatient Days

LIVE BIRTH SUMMARY	
Natural Births	
Cesarean Sections	
Total Live Births	

GROSS PATIENT REVENUE BY REVENUE CENTER	TOTAL	PERCENT OF TOTAL
Daily Hospital Services	\$313,234,633	23.8%
Ambulatory Services	\$163,381,472	12.4%
Ancillary Services	\$837,401,741	63.7%
Total Gross Patient Revenue	\$1,314,017,846	100.0%

SUMMARY STATEMENT OF INCOME	
Gross Patient Revenue	\$1,314,017,846
Provision for Bad Debt	\$6,639,318
Medicare Trad. Contractual Adj	\$6,145,810
Medicare Managed Contractual Adj	1.,
Medi-Cal Trad. Contractual Adj	\$381,003,252
Medi-Cal Managed Contractual Adj	\$182,330,375
Disproportionate Share Funds Recd	(\$6,943,649)
Co. Indigent Trad. Contractual Adj Co. Indigent Managed Contractual Adj	
Third Party Trad. Contractual Adj	\$9,074,967
Third Party Managed Contractual Adj	\$180,128,136
Charity-Other	\$7,412,410
All Other Deductions	\$6,201,829
Total Deductions from Revenue	\$771,992,448
Capitation Premium Revenue	
Net Patient Revenue	\$542,025,398
Other Operating Revenue	\$20,847,531
Total Operating Expenses	\$587,547,232
Net from Operations Non-Operating Revenue (+)	(\$24,674,303)
Non-Operating Expenses (-)	\$46,356,441 \$3,477,023
Provision for Income Taxes (-)	\$3,477,023
Extraordinary Items (-)	
Net Income	\$18,205,115
OPERATING EXPENSES BY CLASSIFICATION	
Salaries and Wages	\$232,063,839
Employee Benefits	\$92,556,704
Physician's Professional Fees	\$58,861,411
Other Professional Fees	\$27,558,496
Supplies	\$69,021,059
Purchased Services	\$46,354,252
Depreciation	\$31,925,147
Leases and Rentals	\$6,153,732
Interest	\$3,339,663
All Other Expenses  Total Operating Expenses	\$19,712,929 \$587,547,232
	\$307,547,232
Adjusted Inpatient Revenue	#202.010.20C
Revenue Per Day	\$302,018,296 \$6,424
Revenue Per Discharge	\$31,642
Adjusted Outpatient Revenue	\$199,289,035
Revenue Per Visit	\$835
OPERATING EXPENSES BY COST CENTER GROUP	·
Daily Hospital Services	\$116,731,092
Ambulatory Services	\$80,574,209
Ancillary Services	\$156,588,999
Purchased Inpatient Services	
Purchased Outpatient Services	154.050.054
Research Education	\$54,058,951
General Services	\$9,315,448
Fiscal Services	\$80,887,482 \$14,965,150
Administrative Services	\$57,216,672
Unassigned Costs	\$17,209,229
Total Operating Expenses	\$587,547,232
ADJUSTED PATIENT EXPENSES	
Adjusted Inpatient Expense	\$306,539,357
Expenses Per Day	\$6,520
Expenses Per Discharge	\$32,115
Adjusted Outpatient Expenses	\$219,122,733
Expenses Per Visit	\$918
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BALANCE SHEET SUMMARY		BALANCE SHEET SUMMARY		
Total Current Assets	\$204,642,204	Total Current Liabilities	\$84,287,750	
Limited Use Assets	\$33,862,607	Deferred Income	\$21,880,429	
Net Property, Plant, and Equipment	\$189,012,845	Net Long-Term Debt	\$170,890,138	
Construction-in-Progress	\$106,752,449	Total Liabilities	\$277,058,317	
Other Assets	\$27,672,999	Equity	\$284,884,787	
Intangible Assets		Total Liabilities and Equity	\$561,943,104	
Total Assets	\$561,943,104	Total Elabilities and Equity	\$301,313,101	

FINANCIAL	RATIO
FORMULAS	

<b>Liquidity Ratios</b> Current Ratio	Ratio 2.83	Formulas (Total Current Assets + Board Designated Cash + Board Designated Investments) / Total Current Liabilities
Acid Test Ratio	1.78	(Cash + Marketable Securities + Board Designated Cash + Board Designated Investments) / Total Current Liabilities
Days in Accounts Receivable	26.57	Net Accounts Receivable / (Net Patient Revenue / Days in Report Period)
Bad Debt Rate	0.51%	(Provision for Bad Debts / Total Gross Patient Revenue) x 100
Debt, Risk, and Leverage Ratios		
Long-Term Debt to Assets Rate	30.41%	(Net Long-Term Debt / Total Assets) x 100
Debt Service Coverage Ratio	16.01	(Net Income + Interest-Working Capital + Interest-Other + Depreciation Expense) / (Principal Payments on Short- Term and Long-Term Debt, Notes, and Loans + Interest-Working Capital + Interest-Other)
Interest Expense as a Percentage of Operating Expense	0.57%	((Interest-Working Capital + Interest-Other) / Total Operating Expense) x 100
<b>Profitability Ratios</b> Net Return on Operating Assets	(5.42%)	((Net from Operations + Interest-Working Capital + Interest Other) / (Total Current Assets + Net Property, Plant, and Equipment)) x 100
Net Return on Equity	6.39%	(Net Income / Equity) x 100
Operating Margin	(4.38%)	(Net from Operations / Total Operating Revenue) x 100
Turnover on Operating Assets	1.43	Total Operating Revenue / (Total Current Assets + Net Property, Plant, and Equipment)
Fixed Asset Ratios		
Fixed Asset Growth Rate	14.80%	((Current Year Gross Property, Plant, and Equipment + Construction-in-Progress) - (Prior Year Gross Property, Plant, and Equipment + Construction-in-Progress)) / (Prior Year Net Property, Plant, and Equipment + Construction-in-Progress) x 100
Average Age of Plant	11.02	Accumulated Depreciation / Depreciation Expense
Net PPE Assets Per Bed	1,556,659	(Net Property, Plant, and Equipment + Construction-in-Progress) / Licensed Beds (End of Period)
Other Ratio		
Cost to Charge Patie	40.400/	//Total Operating Expenses Other Operating Revenue) / Cross Patient Revenue) v 100

Cost-to-Charge Ratio 43.13% ((Total Operating Expenses - Other Operating Revenue) / Gross Patient Revenue) x 100

SUMMARY OF FINANCIAL AND UTILIZATION DATA FOR SELECTED COST CENTERS REVENUE-PRODUCING COST CENTERS	UNITS OF	GROSS REV	ADJ REV PER	ADJ DIRECT EXP	ADJ TOTAL EXP	PROFIT/LOSS
	SERVICE	PER UNIT	UNIT	PER UNIT	PER UNIT	PER UNIT
Daily Hospital Services (Unit of Service)  Medical/Surgical Intensive Care (Patient Days) Coronary Care (Patient Days) Burn Care (Patient Days) Definitive Observation (Patient Days) Medical/Surgical Acute (Patient Days) Pediatric Acute (Patient Days) Psychiatric Acute - Adult (Patient Days) Obstetrics Acute (Patient Days) Alternate Birthing Center (Patient Days) Chemical Dependency Services (Patient Days) Skilled Nursing Care (Patient Days)	29,105	\$4,945.84	\$1,889.45	(\$246,416.00) \$1,955.31	\$3,024.97	(\$1,135.51)
Total Daily Hospital Services (Patient Days - Excl. Newborn) Nursery Acute (Newborn Days)	47,014	\$6,662.58	\$2,596.83	\$2,324.37	\$3,579.52	(\$982.69)
Ambulatory Services (Unit of Service) Emergency Services (Visits) Clinics (Visits) Observation Care (Observation Hours) Home Health Care Services (Home Health Care Visits)	46,382	\$2,503.82	\$795.36	\$373.44	\$759.97	\$35.39
	166,912	\$259.86	\$33.58	\$186.90	\$291.69	(\$258.11)
	6,970	\$180.67	\$74.53	\$56.70	\$82.67	(\$8.14)

UTILIZATION DATA FOR SELECTED COST CENTERS	UNITS OF SERVICE	GROSS F PER UI		ADJ DIRECT EXP PER UNIT	ADJ TOTAL EXP PER UNIT	PROFIT/LOSS PER UNIT
REVENUE-PRODUCING COST CENTERS						
Ancillary Services (Unit of Service)						
Labor and Delivery Services (Deliveries)						
Surgery and Recovery Services (Operating Mins)	805,244	\$287	.21 \$117.56	\$31.50	\$66.32	\$51.2
Medical Supplies Sold to Patients (CS&S Adjusted Inpatient Days)	68,798	\$680	.14 \$280.55	\$190.87	\$325.28	(\$44.72
Clinical Laboratory Services (Tests)	368,137	\$270		\$46.72	\$80.62	\$31.09
Cardiac Catheterization Services (Procedures)	1,156	\$3,823	.56 \$1,577.20	\$610.64	\$1,025.44	\$551.7
Radiology - Diagnostic (Procedures)	42,037	\$776	.94 \$296.59	\$157.23	\$293.08	\$3.5
Magnetic Resonance Imaging (Procedures)	8,942	\$4,796	.46 \$1,978.52	\$476.41	\$990.73	\$987.7
Computed Tomographic Scanner	2,717	\$4,226	.60 \$1,743.45	\$383.20	\$819.68	\$923.7
(Procedures) Drugs Sold to Patients (Pharmacy Adj. Inpatient Days)	94,960	\$1,564	.03 \$645.15	\$319.06	\$602.89	\$42.2
Respiratory Therapy (Respiratory Therapy	54,057	\$1,084	.06 \$447.17	\$189.18	\$321.11	\$126.0
Adj. Inpatient Days)	•		•	·		•
Lithotripsy Services (Procedures) Physical Therapy (Sessions)	90,782	\$147	.26 \$60.74	\$61.65	\$88.81	(\$28.07
, , ,	90,762		•	\$01.05	\$00.01	(\$20.07
NON-REVENUE PRODUCING COST CENTERS		UNITS OF SERVICE	ADJ DIRECT EXP PER UNIT			
Cost Center (Unit of Service)						
Dietary (Patient Meals)		66,733	\$23.98			
Laundry and Linen (Dry & Clean lbs Processed)		767,136	\$1.40			
Social Work Services (Personal Contacts)		176,505	\$31.18			
Housekeeping (Square Feet Serviced)		434,207	\$21.69			
Plant Operations (Gross Square Feet)		434,207	\$9.87			
Plant Maintenance (Gross Square Feet)		434,207	\$22.91			
Patient Accounting (\$ 1,000 of Gross Patient Rev.)		1,314,018	\$3.48			
Admitting (Admissions)		9,593	\$163.75			
Hospital Administration (Hospital FTE Employees)		2,142	\$14,591.66			
Medical Records (Adj. Inpatient Days)		80,438	\$35.62			
Nursing Administration (Nursing Service FTE Person	inai)	466	\$6,068.56			
Utilization Management (Admissions)		9,593	\$413.97			
Community Health Education (Participants) Insurance - Malpractice (\$ 1,000 of Gross Patient F	Pay \	10,524	\$66.15			
Interest Other (Gross Square Feet)	(ev.)	1,314,018 434,207	\$2.18 \$7.69			
2.1.c. 550 54.6. (5.555 54.6.0 · 660)		434,207	Ψ1.05			
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PERCENTAGE OF HOURS AND M. AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION	ANAGEMENT SUPERVIS		ECHNICAL AND SPECIALIST	REGISTERED LICEN NURSES	ISED VOCATIONAL NURSES	
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION						
AVERAGE HOURLY RATE BY EMPLOYEE	SUPERVIS					ORDERLIES
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION Cost Center Group	SUPERVIS 3.	SION	SPECIALIST	NURSES	NURSES	ORDERLIES 6.11%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service)	SUPERVIS 3. 8.	5 <b>10N</b> 56%	SPECIALIST 4.20%	NURSES 76.08%	NURSES 0.34%	6.11% 1.07%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service)	3. 8. 9.	56% 43%	4.20% 21.26%	76.08% 18.88%	0.34% 7.66%	6.11% 1.07% 1.62%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services	3. 8. 9. 7.	56% 43% 24%	4.20% 21.26% 59.24%	76.08% 18.88% 12.44%	0.34% 7.66% 0.00%	6.11% 1.07% 1.62%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education	3. 8. 9. 7. 20.	56% 43% 24% 03%	4.20% 21.26% 59.24% 30.16%	76.08% 18.88% 12.44%	0.34% 7.66% 0.00%	6.11% 1.07% 1.62%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services	3. 8. 9. 7. 20.	56% 43% 24% 03% 91%	4.20% 21.26% 59.24% 30.16% 54.69%	76.08% 18.88% 12.44%	0.34% 7.66% 0.00%	6.11% 1.07% 1.62%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services	3. 8. 9. 7. 20. 97. 5.	56% 43% 24% 03% 91% 64% 79% 37%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97%	76.08% 18.88% 12.44%	0.34% 7.66% 0.00%	6.11% 1.07% 1.62%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services	3. 8. 9. 7. 20. 97. 5. 10. 28.	56% 43% 24% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29%	76.08% 18.88% 12.44% 36.57%	0.34% 7.66% 0.00% 2.06%	6.11% 1.07% 1.62% 3.07%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers	3. 8. 9. 7. 20. 97. 5. 10. 28.	56% 43% 24% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49%	76.08% 18.88% 12.44% 36.57%	0.34% 7.66% 0.00% 2.06%	6.11% 1.07% 1.62% 3.07%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate	3. 8. 9. 7. 20. 97. 5. 10. 28.	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49%	76.08% 18.88% 12.44% 36.57%	0.34% 7.66% 0.00% 2.06%	6.11% 1.07% 1.62% 3.07% 1.73% \$27.59
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate	3. 8. 9. 7. 20. 97. 5. 10. 28.	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49%	76.08% 18.88% 12.44% 36.57%	0.34% 7.66% 0.00% 2.06%	6.11% 1.07% 1.62% 3.07%
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOR	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99	6.11% 1.07% 1.62% 3.07%  1.73% \$27.59
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services (Unit of Service) Ancillary Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOR	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS	6.11% 1.07% 1.62% 3.07%  1.73% \$27.59  TOTAL PAIE HOURS
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOX  Cost Center Group Daily Hospital Services Ambulatory Services (Unit	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99	6.11% 1.07% 1.62% 3.07%  1.73% \$27.59
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service)	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182	6.11% 1.07% 1.62% 3.07%  1.73% \$27.59  TOTAL PAIL HOURS  945,438 666,799
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230	6.119 1.079 1.629 3.079  1.739 \$27.50  TOTAL PAIL HOUR:  945,431 666,799 1,042,050
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$5	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84% 2.05%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684	6.11% 1.07% 1.62% 3.07%  1.73% \$27.56  TOTAL PAIL HOURS  945,438 666,799 1,042,059 2,654,290
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services Total Patient Care Services Research	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07% 18.61%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684 395,102	6.11% 1.07% 1.62% 3.07%  1.73% \$27.59  TOTAL PAII HOURS  945,436 666,799 1,042,059 2,654,299 457,936
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Administrative Services Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOR Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services Total Patient Care Services Total Patient Care Services Research Education	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!  IENTAL AND DD SERVICE	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07% 18.61% 1.10%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84% 2.05% 4.32%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684 395,102 158,430	0RDERLIE:  6.119 1.079 1.629 3.079  1.739 \$27.5  TOTAL PAII HOUR:  945,43 666,79 1,042,05 2,654,29 457,93 170,69
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$! IENTAL AND DD SERVICE  1.48% 31.86%	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07% 18.61% 1.10% 10.95%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84% 2.05% 4.32% 15.37%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684 395,102 158,430 789,611	0RDERLIE:  6.119 1.079 1.629 3.079  1.739 \$27.5  TOTAL PAII HOUR:  945,43 666,79 1,042,05 2,654,29 457,93 170,69 903,83
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services (Unit of Service) Ancillary Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services (Unit of Service) Ancillary Services Total Patient Care Services Research Education General Services Fiscal Services Fiscal Services Fiscal Services	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$!  IENTAL AND DD SERVICE  1.48%  31.86% 0.00%	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07% 18.61% 1.10% 10.95% 69.08%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84% 2.05% 4.32% 15.37% 5.58%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684 395,102 158,430 789,611 177,482	6.11% 1.07% 1.62% 3.07%  1.73% \$27.5;  TOTAL PAII HOUR: 945,43: 666,79 1,042,05; 2,654,29,457,93; 170,69 903,83; 208,39
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services  Ambulatory Services (Unit of Service) Ancillary Services  Total Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services Food Patient Care Services Research Education General Services Administrative Services	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$\$  IENTAL AND DD SERVICE  1.48%  31.86% 0.00% 0.07%	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07% 18.61% 1.10% 10.95% 69.08% 27.70%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84% 2.05% 4.32% 15.37% 5.58% 3.86%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684 395,102 158,430 789,611 177,482 223,301	6.11% 1.07% 1.62% 3.07%  1.73% \$27.5!  TOTAL PAIL HOUR:  945,43i 666,79: 1,042,05: 2,654,29: 457,93i 170,69: 903,83: 208,39: 263,21i
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services Fiscal Services Administrative Services Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOX  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services Total Patient Care Services Research Education General Services Fiscal Services Administrative Services Total Operating Cost Cost Center Group Cost Center Group Daily Hospital Services Ambulatory Services Total Patient Care Services Research Education General Services Total Operating Cost Centers	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$! IENTAL AND DD SERVICE  1.48% 31.86% 0.00%	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07% 18.61% 1.10% 10.95% 69.08%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84% 2.05% 4.32% 15.37% 5.58%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684 395,102 158,430 789,611 177,482	6.11% 1.07% 1.62% 3.07%  1.73% \$27.59  TOTAL PAIL HOURS  945,438 666,799 1,042,059 2,654,299 457,936 170,696 903,839 208,399 263,210
AVERAGE HOURLY RATE BY EMPLOYEE CLASSIFICATION  Cost Center Group Daily Hospital Services Ambulatory Services (Unit of Service) Ancillary Services  Total Patient Care Services Research Education General Services  Total Operating Cost Centers Non-Operating Cost Centers Average Hourly Rate  ENVIRONM FOO  Cost Center Group Daily Hospital Services (Unit of Service) Ancillary Services  Total Patient Care Services  Ambulatory Services  Total Patient Care Services  Total Patient Care Services  Fiscal Services  Total Patient Care Services  Research Education General Services  Administrative Services  Total Operating Cost  Total Operating Cost	3. 8. 9. 7. 20. 97. 5. 10. 28. 13. \$\$  IENTAL AND DD SERVICE  1.48%  31.86% 0.00% 0.07%	56% 43% 224% 03% 91% 64% 79% 37% 07%	4.20% 21.26% 59.24% 30.16% 54.69% 1.26% 36.03% 14.97% 40.29% 32.49% \$47.89  AL AND OTHER EMPLOYEES  8.07% 39.76% 15.62% 19.07% 18.61% 1.10% 10.95% 69.08% 27.70%	76.08% 18.88% 12.44% 36.57%  20.61% \$85.06  REGISTRY AND TEMP HELP  1.63% 2.95% 1.84% 2.05% 4.32% 15.37% 5.58% 3.86%	0.34% 7.66% 0.00% 2.06%  1.16% \$35.99  TOTAL PRODUCTIVE HOURS  796,272 571,182 885,230 2,252,684 395,102 158,430 789,611 177,482 223,301	6.11% 1.07% 1.62% 3.07%  1.73% \$27.59  TOTAL PAIL HOURS

HOSPITAL PERSONNEL PROFILE	
Total Number of Productive Hospital FTE's*	1,824
No. of Nursing Registry & Temp Help FTE's	98
Total Number of Nursing FTE's**	466
Number of Nursing Registry FTE's	14

<sup>\*</sup> Excludes Registry Nurses & Temp Help \*\* Includes Nursing Registry

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